Supplier Diversity Rental Car Outreach

Tuesday, April 27, 2021

The Virtual Outreach Event will start at 10 AM

Austin-Bergstrom International
Bill and Hillary Clinton National Airport
Birmingham-Shuttlesworth International
Blue Grass Airport
Boston Logan International Airport
Charleston International Airport
Charlotte Douglas International Airport
Cincinnati/Northern Kentucky International
City of Colorado Springs Municipal Airport
Columbia Metropolitan
Dallas Love Field
Daniel K. Inouye International Airport
Denver International Airport
Detroit Metro Wayne County Airport Authority
DFW International
Ellison Onizuka Kona International Airport
Eugene/Mahlon Sweet Field
Fairbanks International
Fort Lauderdale-Hollywood International
George Bush Intercontinental/Houston
Greater Asheville Regional Airport Authority
Hartsfield-Jackson Atlanta International
Indianapolis International Airport
Jackson-Medgar Wiley Evers International
John F Kennedy International
Kahului Airport
La Guardia International Airport
Lafayette Regional
Los Angeles World Airport
Louis Armstrong New Orleans International
Louisville Muhammad Ali International Airport
McCarran International
Memphis International
Metropolitan Washington Airports Authority
Miami International

Indianapolis Airport Authority

Supplier Diversity
Rental Car Outreach

Tuesday, April 27, 2021

Midway International Airport
Minneapolis St. Paul International Airport
Mobile Regional Airport
Myrtle Beach International
Nashville International
Newark Liberty International
Norfolk International
O'Hare International Airport
Orlando International
Orlando Sanford International
Pensacola International Airport
Phoenix Mesa Gateway Airport
Phoenix Sky Harbor International Airport
Piedmont Triad International
Portland International
Provo Municipal Airport
Raleigh-Durham International
Reno-Tahoe International Airport
Roanoke-Blacksburg Regional Airport
Sacramento International Airport
Salt Lake City International Airport
San Antonio International
San Diego International Airport
San Francisco International Airport
Sarasota/Bradenton International
Seattle-Tacoma International
St. Louis Lambert International Airport
Stewart International Airport
Syracuse Hancock International
Tampa International Airport
The Wave Transit System-City of Mobile
Tucson International Airport
Tulsa International Airport
Washington Dulles International
William P Hobby International Airport

Indianapolis Airport Authority

Agenda

Welcome & Introductions

Mario Rodriguez, Executive Director
Holli Harrington, Sr. Director, Supplier Diversity and Diversity Officer

ACDBE Overview

Eddie Rivers and Jesse Camacho, ACDBE Success Stories
Sean Howard, INDOT Supportive Services Lead

Rental Car Overview

Jason Paltzer: Concessions Operations Manager

Rental Car & INDOT Opportunities

Sixt Rent A Car	*Phil Spink*
Enterprise Holdings	*Phillip Otto & Meghan Mulry*
INDOT	*Sean Howard*
IndyGo	*Chelci Hunter*
Avis/Budget Group	*John Landrum*
Hertz Corporation	*Brandon Thomas*

Closing Remarks and Q&A

Holli Harrington

DBE / ACDBE Certification

- INDOT's Economic Opportunity Division is the sole DBE/ACDBE certifier in the State of Indiana.
- The initial Application and all Application maintenance is handled electronically.

What is the DBE/ACDBE program?

- DBE stands for Disadvantaged Business Enterprise
- ACDBE stands for Airport Concessionaire Disadvantaged Business Enterprise.
- Initiated in 1980 by the US Department of Transportation
- The DBE/ACDBE program is authorized under 49 CFR Parts 26 & 23 respectively.

What USDOT agencies does it cover?

- Federal Highway Administration (FHWA)
- Federal Transit Administration (FTA)
- Federal Aviation Administration (FAA)

What are the program’s objectives?

- To ensure nondiscrimination in the award and administration of DOT-assisted contracts in the Department's highway, transit, and airport financial assistance programs.
- To create a level playing field on which DBEs can compete fairly for DOT-assisted contracts.

  - For a complete listing of all the goals, see 49 CFR 26.1

What is a Disadvantaged Business Enterprise?

- A Disadvantaged Business Enterprise (DBE) is a for-profit small business that is:
  - at least 51% owned by one or more individuals who are both socially and economically disadvantaged; ***and***
  - whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged owners.

Do I qualify?

- You must meet the criteria for being both Socially *and* Economically disadvantaged.
- The following are the groups presumed to meet those criteria per 49 CFR 26.5:
  - Black Americans
  - Asian-Pacific Americans
  - Hispanic Americans
  - Native Americans
  - Subcontinent Asian-Americans
  - Women

    - Have a personal net worth of less than $1,320,000 (excluding the equity of the primary residence and assets of the firm applying for DBE certification).
    - Others outside those groups may apply, but they bear the burden of proof to meet both social and economic disadvantage.

What is an ACDBE?

- A small (as defined by SBA rules) for profit business with gross receipts not exceeding $56.42 million over a 3 year period. **
- Must be located on airport property.
- Must provide services to the traveling public

OR

- Must provide goods or services to a concessionaire.

** That is in general. There are other specific measurements for banks and financial institutions, car rental companies, pay telephones, and automobile dealers. See 49 CFR 23 Subpart C 23.33

Indianapolis Airport Authority

Rental Car Partners @ IND

Avis Budget Group

AVIS

Budget

Payless CAR RENTAL

Enterprise Holdings

enterprise

National

Alamo

The Hertz Corporation

Hertz

DOLLAR RENT A CAR

Thrifty Car Rental

Sixt Rent A Car

SIXT

Indianapolis Airport Authority

Rental Car Program at IND

Reallocation Project

- Enhanced Signage and Logo Brands
- New Office Areas and Booth Upgrades
- Sixt and Payless moved on-site

Rental Car Performance

Gross Sales 2019 > $101 Million

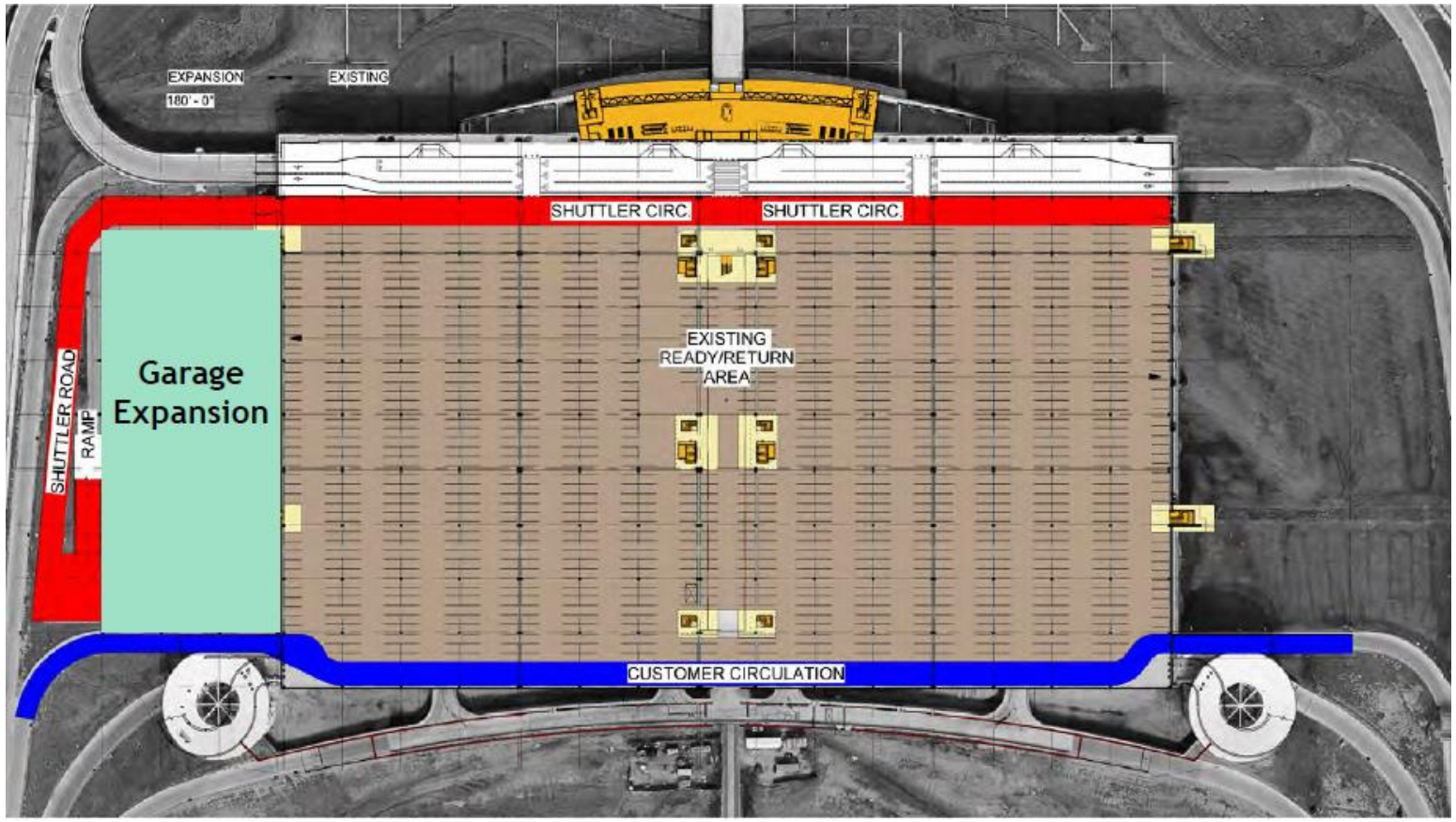
Total Transactions 1,914,658

Gross Sales 2020 > $48 Million

Total Transactions 862,346

Indianapolis Airport Authority

Future Garage Expansion Project



Tom Wood Automotive Group

Tom Wood Automotive Group

Sixt Rent a Car is the newest entity added into the family of Tom Wood Companies. The Tom Wood Group has been a fixture in Indianapolis since 1967. Still a family owned business, we've grown to seventeen automotive franchises, a full-scale leasing company, a finance company, a collision center, outdoor equipment, motorcycles, power sports, car rental operations, property management, an insurance company and an FBO aviation company. Our primary operations are in Indianapolis, Indiana but we also have businesses that operate throughout Indiana, Kentucky and Minnesota. Our current automotive franchises include: Sixt Rent a Car, Lexus, Toyota, Nissan, Volkswagen, Subaru, Jaguar, Volvo, Land Rover, Porsche, Audi, Ford, Acura and Honda.

Our car rental management group has over 20 years of rental car experience, successfully owning and/or operating multiple brands in several locations including: Oakland, San Jose, Ontario, Montgomery, Mobile, Indianapolis, Fort Wayne, Flint, Littlerock and Bentonville. Since 2012 we have operated the second largest US Sixt Franchise and most recently we have been awarded a concession agreement with the Cincinnati Kentucky Airport in Ohio, opening in 2021.

feel the motion.

OPPORTUNITIES AVAILABLE WITH SIXT

FACILITIES/JANITORIAL
General Contractor Services, Office Cleaning, Uniform Cleaning, Snow Removal, Painting.

FLEET SERVICES
Oil Changes, Preventive Maintenance, Tire Rotations, Body Shop, Damage Repairs, Parts, Glass, Tires, New Car Prep, Fleet Disposal Services.

SERVICE SUPPLIES
Oil, Washer Fluid, Filters, Cleaning Supplies, Shop Supplies

TRANSPORTATION
Trucking, Fleet Movement. Auction Services,

MANAGED STAFFING SOLUTIONS
Staffing Service's, Out Source Labor Solutions.

feel the motion.

Enterprise Holdings

April 27, 2021

‘Our Brands are the Most Valuable Things We Own’

Enterprise

National

Alamo

ENTERPRISEHOLDINGS™

Areas of Opportunity:

- Janitorial
- Construction
- Sealcoat/striping
- Lawncare/snow plow
- Security

ENTERPRISE HOLDINGS

Contact

Jeff Gowdy

317-757-7125

Jeffrey.S.Gowdy@ehi.com

ENTERPRISEHOLDINGS

INDOT Opportunities

INDOT has a fully funded road program and approximately $2B worth of work in our capital program - so if you are looking for work...

1. We have 3 major construction projects ongoing – North Split, I 69 Finish line, etc.
2. These can be located on our website at: https://www.in.gov/indot/2371.htm

3. Coming up will be Clear Path – which will reconstruct much of the I 465/ I 69 interchange
4. Reconstruction work on I 865

    1. EOD is in the process of programming outreaches regarding our major project for the DBE community – so stay tuned for announcements.
    2. Explore the "Doing Business with INDOT" tab on our website. If you are on the consulting side – check the 12 month RFP. If you are on the construction side, see the 18 month letting. At my last check it was over 200 pages long.

Contact Us

Certification Team

Derrick Casson, Certification & Supportive Services Manager

317-605-8433, dcasson@indot.in.gov

- Joy Bozone, 317-416-0651 jfranklin@indot.in.gov
- Mike Rowe, 317-416-1188 mrowe@indot.in.gov
- Kim Sons, 317-416-6190 ksons@indot.in.gov

Supportive Services Team:

- Sean Howard, 317-416-5470 showard1@indot.in.gov

Avis Budget Group

Airport: *IND*

Presenter: *John Landrum*

April 27, 2021

Supplier Diversity Program

- Two prong program:
  - ACDBE Airport Compliance Program
  - Corporate Supplier Diversity Program
- Certified diverse suppliers must register in our DivTrak software system; the link to register is https://abg-supplier.divtrak.com
- For questions regarding our Supplier Diversity Program, please contact:
  - Chris Buttine – Senior Manager, Supplier Diversity & Procurement
    Chris.Buttine@avisbudget.com
  - Sydney Peruzzato – Analyst, Supplier Diversity & Procurement
    Sydney.Peruzzato@avisbudget.com

Avis Budget Group Purchases

- Some of the products and services we buy locally:
  - Auto Body Repair
  - Landscaping
  - Locksmith for Buildings
  - Auto Detailing
  - Locksmith for Cars
  - Pest Control
- Some of the products and services managed by our Procurement and Supply Chain managers:
  - Fuel
  - Windshield Washer Fluid
  - Motor Oil
  - Vehicle Cleaning & Sanitizing Products
- Please direct all inquiries for Procurement & Supply Chain products and services to Sydney Peruzzato at Sydney.Peruzzato@avisbudget.com

Avis Budget Group Purchases (cont'd)

- When do we buy?

  We buy on an as needed basis unless covered under a National/Regional agreement, which is managed by ABG's Corporate Procurement department in Parsippany, NJ or by Corporate Supply Chain Managers

- How do we buy?

  ABG provides business opportunities to certified diverse suppliers. Corporate Procurement and Supply Chain managers, and airport locations use Procurement's Supplier Diversity program to source certified diverse suppliers

- Process for potential suppliers:
  - All certified diverse suppliers must register on-line in our DivTrak software system
  - Any and all diverse certifications need to be uploaded into our database, and kept current
  - We routinely use the database when seeking certified diverse suppliers for business opportunities
  - The link is https://abg-supplier.divtrak.com

Airport Rental Car Supplier Diversity Outreach Event

April 2021

Agenda

- Our Commitment
- What we buy and how
- Doing business with Hertz -Procurement process
- Spend Data
- Hertz Contacts

Our Commitment

The Hertz Corporation (representing Hertz, Dollar and Thrifty brands) is committed to the growth of minority/women-owned/disadvantaged business enterprises. Hertz is both proud of and encouraged by the continued contribution we receive from our DBE and ACDBE suppliers.

We will continue our long standing commitment to Supplier Diversity by continuously engaging in the following:

- **Creating Opportunity** - Including **DBE and ACDBE** suppliers in bid events for goods and services
- Maintaining a **formal procedure -** Mandating Hertz's M/W/DBE participation on a company-wide basis, governed by policy.
- **Corporate wide Training -** Required Supplier Diversity training via our learning management system for all employees that purchase goods and/or services.
- **Reporting -** Provide second-tier reporting to numerous national accounts on a quarterly basis.
- **Staying Engaged** - active member of the Airport Minority Advisory Council (AMAC), the Women Business Enterprise National Council (WBENC), and the National Minority Supplier Diversity Council (NMSDC).
- **Outreach events -** Participate to increase awareness in our program and make connections with new DBE/ACDBEs around the country.

What and How We Buy

Hertz's approach to procuring goods & services are done on a global, national, regional or sometimes local scale to allow us to meet demand, delivery, quality and pricing to ensure business continuity. Most of our agreements cover larger volumes and geographies to leverage the buy to secure competitive pricing, maintain consistency with the quality of the goods we buy, and achieve the greatest service levels.

Regional and Local purchasing: Hertz is committed to providing opportunities to DBEs and ACDBEs to increase partnerships. Below are just some of the goods and services we buy at a national / local level (a full list of NAICS codes has been provided to the airports):

- Bulk Fuel
- Car Wash
- Body shops
- Janitorial services and supplies
- Adjusters & Appraisers
- Automobile parts
- Automobile repairs/collision/paint shops
- Automobile Detailing
- Towing/Transporting

Procurement Process

To participate in future bid events, please visit our supplier diversity page: Hertz Supplier Diversity

If awarded a bid, and depending on the scope and scale of the goods and/or services being purchased, the procurement process generally consists of the following steps:

- Providing a signed W9
- Completing a Supplier Setup Form with information about your company
- Providing a copy of your ACDBE certification
- Signing a Master Goods/Services Agreement and applicable statement of work or price sheet
- Utilizing a purchase order for invoicing
- Meeting certain insurance requirements
  (insurance requirements vary depending on the scope and scale of the goods/services)

Spend Data 2019 and 2020

	2019	2020
ACDBE Spend	$19M	$5.3M
DBE Spend *(includes ACDBE spend)*	$1.755B	$622M
TOTAL Spend *(includes car purchases)*	$9B	$6.1B
DBE percentage of total	20%	10%
ACDBE percentage of total	.21%	.1%
# of DBE Suppliers	1400	1145

Hertz Supplier Diversity Contacts

Shaina Rutherford
Director - Procurement & Supplier Diversity
239-301-7308
srutherford@hertz.com

Sharon Griffin
National DBE Program Coordinator – Dollar Thrifty
770-736-3770
sgriffin@hertz.com

Maria Brooks
Regional Procurement Director – Mid Atlantic Region
703-683-9133
mbrooks@hertz.com

Emmanuel “Mani” Dzoagbe
Regional Procurement Director – Florida
239-301-7827
Emmanuel.Dzoagbe@hertz.com

Ben Karr
Regional Procurement Director – Western Region
benjamin.karr@hertz.com

Vivian Xiao
Regional Procurement Director – North Central Region
vivian.xiao@hertz.com

IND Rental Car
Potential Goods and Services Opportunities

- Auto Parts
- Automobile Parts and Repairs
- Automotive Detailing
- Automotive Oil Change and Lubrication Shops
- Car Seat Cleaning
- Chemical Cleaners
- Coffee-break service providers, direct selling
- Copier/Printer Toner Cartridges
- Drug Testing
- Equipment Rental (GPS)
- Fuel Dealers
- GPS
- Grounds Maintenance - Snowplow
- HVAC Maintenance
- Industrial Launderers (Uniform Rental)
- Insurance
- Legal Services
- Motor Vehicle Parts (Used) Merchant Wholesalers
- New Car Dealers
- Printing
- Security
- Sign Repair
- Temporary Help Services
- Tire and Tube Merchant Wholesalers
- Tire Dealers
- Uniforms
- Uniforms / Uniform Cleaning

- Alarm System Central Monitoring
- Asset Recovery
- Auto Body Repair
- Auto Glass Replacement Shops / Windshield - Rock Chip Repair
- Auto Transport
- Automotive Parts and Accessories Stores
- Automotive Parts and Accessories Stores
- Car Wash Maintenance
- Commercial and Institutional Building Construction
- Concrete Maintenance
- Door Maintenance
- Electrical
- Fire Safety (Extinguishers)
- First Aid
- Fuel Maintenance
- Fuel/Oil/Energy - Motor Oil
- Janitorial Equipment & Supplies
- Janitorial Services
- Keys/Locks (Auto keys)
- Locksmith Services
- Motor Vehicle Towing
- Office Supplies
- Pest Control
- Plumbing, Heating, and Air-Conditioning Contractors
- Security Systems Services (except Locksmiths)
- Signage (Install only)
- Surgical Appliance & Supplies Manufacturing (PPE)
- Trash Removal and Recycling

Auto Parts
Automobile Parts and Repairs
Automotive Detailing
Automotive Oil Change and Lubrication Shops
Car Seat Cleaning
Chemical Cleaners
Coffee-break service providers, direct selling
Copier/Printer Toner Cartridges
Drug Testing
Equipment Rental (GPS)
Fuel Dealers
GPS
Grounds Maintenance - Snowplow
HVAC Maintenance
Industrial Launderers (Uniform Rental)
Insurance
Legal Services
Motor Vehicle Parts (Used) Merchant Wholesalers
New Car Dealers
Printing
Security
Sign Repair
Temporary Help Services
Tire and Tube Merchant Wholesalers
Tire Dealers
Uniforms
Uniforms / Uniform Cleaning

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Thrifty CAR RENTAL
AMAC
AIRPORT MINORITY ADVISORY COUNCIL
INDIANA DEPARTMENT OF TRANSPORTATION
INDOT

Midway International Airport
Minneapolis St. Paul International Airport
Mobile Regional Airport
Myrtle Beach International
Nashville International
Newark Liberty International
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O'Hare International Airport
Orlando International
Orlando Sanford International
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Phoenix Mesa Gateway Airport
Phoenix Sky Harbor International Airport
Piedmont Triad International
Portland International
Provo Municipal Airport
Raleigh-Durham International
Reno-Tahoe International Airport
Roanoke-Blacksburg Regional Airport
Sacramento International Airport
Salt Lake City International Airport
San Antonio International
San Diego International Airport
San Francisco International Airport
Sarasota/Bradenton International
Seattle-Tacoma International
St. Louis Lambert International Airport
Stewart International Airport
Syracuse Hancock International
Tampa International Airport
The Wave Transit System-City of Mobile
Tucson International Airport
Tulsa International Airport
Washington Dulles International
William P Hobby International Airport

Airport Rental Car Supplier Diversity Outreach Webinar Registration

Topic	Airport Rental Car Supplier Diversity Outreach Day
Description	Join us for a virtual panel discussion with rental car company decision makers from Avis, Enterprise, Fox and Hertz to discuss diverse and inclusive procurement strategies at airports. Learn about the Airport Concession Disadvantaged Business Enterprise (ACDBE) program and other supplier diversity certifications that may benefit your business by joining a participating airport's program. You do not have to be certified to attend!
Time	Apr 27, 2021 02:00 PM in Eastern Time (US and Canada)

AMAC
AIRPORT MINORITY ADVISORY COUNCIL

Indianapolis Airport Authority

IndyGo℠

April 2021

Chelci Hunter, DBELO
Kevin McDuffie, Supplier Diversity Specialist

VENDOR REGISTRATION

[Vendor Registration - IndyGo]

Vendor Registration Form

Company Name *

Number of Years in Business *

Annual Gross Receipts

Address (for bidding opportunities and purchase orders) *

Street Address

Address Line 2

City

State / Province / Region

ZIP / Postal Code

Country

Billing Address (for mailing payments) *

Street Address

Address Line 2

City

State / Province / Region

ZIP / Postal Code

Country

Phone *

Email *

Contact Name *

First

Last

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Rider Tools

We welcome bidders, but if you want to bid, you need to be on our Bidders List. If you want to be on our Bidders List, you need to apply. Please read all the details in this section.

Vendor Registration

IndyGo maintains a bidders list of contractors and consultants, organized according to the commodities and services they provide. To be placed on our bidders list, please complete the online application below. If you need assistance or have questions, or would like a hard copy of the application, please contact our Procurement Department at procurement@IndyGo.net.

Notice Regarding Bidders Lists

Due to the high number of firms listed on some IndyGo Bidders Lists, it is often not feasible to solicit all vendors on a given list for every procurement. Therefore, being on an IndyGo Bidders List is no guarantee that a vendor will be solicited. We recommend that you also refer to sources such as this website, the Indianapolis Star, the Indianapolis Business Journal or the Indianapolis Recorder for more complete information about our solicitations.

Vendor Code of Ethics

Procurement

- Bid Opportunities
- Upcoming Solicitations
- Vendor Registration
- Regulations
- FAQs
- Purchasing Needs

IndyGo SM

CURRENT/UPCOMING OPPORTUNITIES

[Bid Opportunities – IndyGo]
[Upcoming Solicitations - IndyGo]

Department:	Project Name:	Anticipated Board Quarter:	Funding: (Federal = DBE) (Local = XBE)
Capital Projects/Facilities	64th & College Property Renovations	Q3 - 2021	Local Funding (possible Federal)
	Cleaning Services 64th & College	Q3 - 2021	Local Funding (possible Federal)
	Decommissioning 64th &College	Q3 - 2021	Local Funding
	New Furniture 64th & College	Q3 - 2021	Local Funding
	Signage for 64th & College	Q3 - 2021	Local Funding
	E. Madison Ave. Property Renovations	Q3 - 2021	Local Funding
	Cleaning Services E. Madison Ave.	Q3 - 2021	Local Funding (possible Federal)
	Decommissioning E. Madison Ave.	Q3 - 2021	Local Funding (possible Federal)
	New Furniture E. Madison Ave.	Q3 - 2021	Local Funding
	Signage for E. Madison Ave.	Q3 - 2021	Local Funding (possible Federal)
	East Campus (Formerly Celadon) Property Renovations	Q2 - 2021	Local Funding (possible Federal)
	A Building - Admin Renovations	Q3 - 2021	Federal/Local
	B Building - Training, Elevator, and Public Meeting Spaces	Q3 - 2021	Federal/Local
	C Building - Operations	Q3 - 2021	Federal/Local
	C Building - Dorm Demolition and New Garage	Q3 - 2021	Federal/Local
	New Furniture East Campus	Q3 - 2021	Local Funding
	Decommissioning East Campus	Q2 - 2021	Local Funding
	Signage for East Campus	Q2 - 2021	Local Funding
	Cleaning Services East Campus Facility	Q2 - 2021	Local Funding (possible Federal)
	East Campus Parking Lot Sealcoating	Q3 - 2021	Local Funding
	West Michigan Property Renovations	Q2 - 2021	Local Funding (possible Federal)
	Signage for West Michigan Facility	Q3 - 2021	Local Funding
	New Furniture West Michigan Facility	Q3 - 2021	Local Funding
	Decommissioning West Michigan Facility	Q3 - 2021	Local Funding
	Blue Line Construction Management	Q4 - 2021	Federal Funding
	Purple Line Bus Rapid Transit Construction	Q3 - 2021	Federal Funding
	Blue Line Bus Rapid Transit Construction	Q3 - 2024	Federal Funding
Capital Projects/Strategic Planning	Carson Transit Center Level Boarding Construction	Q2 - 2022	Local Funding
	Super Stops 2.0 Construction	Q1 - 2022	Local Funding (possible Federal)
	Facility Assessments for Asset Management	Q2 - 2022	Local Funding
	Red Line Traffic Impact Study	Q4 - 2021	Local Funding
	Purple Line Survey	Q2 - 2021	Local Funding (possible Federal)
	AIM Grant/Mobility Concierge Program	Q3 - 2021	Local Funding (possible Federal)
	Blue Line Economic Baseline Study	Q1 - 2023	Local Funding
	TOD Zoning	Q4 - 2021	Local Funding
	Fare System Analysis	Q4 - 2021	Local Funding (possible Federal)
Operations/Mobility Services	Transmission Repair	Q2 - 2021	Federal Funding (Preventative Maintenance)
	Towing Services	Q1 - 2021	Federal Funding
	Rediator Repair	Q2 - 2021	Federal Funding (Preventative Maintenance)
	Air Compressor Maintenance	Q2 - 2021	Federal Funding (Preventative Maintenance)
	Customer Service Uniforms	Q1 - 2022	Local Funding
	Fuel	Q4 - 2021	Local Funding (possible Federal)
	Car Washes	TBD	Local Funding
	CDL Training	TBD	Local Funding
	Lifts (Quotes)	Q2 - 2021	Federal Funding (Preventative Maintenance)
	West Side Bus Stop Construction (Quotes)	TBD	Local Funding
	North East Side Bus Stop Construction (Quotes)	TBD	Local Funding

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If you're a credible, capable, reliable vendor, we welcome your bids to provide products and services. Before making any inquiries about, or taking any action on, a Request For Proposal that's applicable to your business, please read this section and the RFQ thoroughly and carefully.

Bid Opportunities

If you are interested in pursuing any of the opportunities listed above, please email your name, company name, business phone number and email address to procurement@indygo.net to be notified of any Request for Proposal (RFP) addenda. We also recommend referring to this page before submitting an RFP as it will help ensure you have all of the addenda pertaining to the appropriate RFP/IFB.

Current Opportunities:

EQ 21-03-391 Towing Services

RFP 21-01-383 On-Site Clinic and Wellness Program

RFQ 21-02-386 On-Call Construction Engineering Services

RFP 21-03-390 IPTC Bus Servicing & Bus Detailing Services

Purple Line Subcontractor Meetings

Procurement

- Bid Opportunities
- Upcoming Solicitations
- Vendor Registration
- Regulations
- FAQs
- Purchasing Needs

IndyGo SM

DIVERSITY WEBSITE UPDATES

Supplier Diversity - IndyGo

IndyGo is a firm believer in providing opportunities to dependable, qualified, capable Diverse Vendors. Please review this section carefully to assess if your business could be a candidate for participation in our Supplier Diversity program. If you are considering registering as a DBE/XBE, our team can help with that as well.

Webinar Series 2020 + 2021

IndyGo's Supplier Diversity Division has established the following webinar topics, dates, and outreach efforts for 2021. All events are currently scheduled to be held virtually on Zoom due to restrictions of Covid-19. Should we be able to resume in person events during 2021, we will do so accordingly. Please check back in with this page for any updates or periodic changes.

Goal Methodology/Contractual Goal Webinars (2):

May 18, 2021 at 3:30PM

May 20, 2021 at 1:00PM

Doing Business with IndyGo in 2021 Webinars (2):

June 22, 2021 at 1:00PM

June 23, 2021 at 10:00AM

Proposal Writing Initiative:

Dates and Criteria TBD. Please continue to check back for updates.

Procurement

- Bid Opportunities
- Upcoming Solicitations
- Vendor Registration
- Regulations
- FAQs
- Purchasing Needs
- Supplier Diversity
- Terms, Conditions, & Rules

DBE and XBE Historical Data

DBE 2019: 11.1%

DBE 2020: 7.8%

"XBE" 2019: 10.25%

"XBE" 2020: 20.84%

Total 2019: 21.35%

Total 2020: 28.64%

Supplier Diversity Success Stories!

Coming Soon.

IndyGo SM

COMMITMENT

Indianapolis Public Transportation Corporation
DBA IndyGo
1501 W. Washington St.
Indianapolis, IN 46222
www.IndyGo.net

January 26, 2021

Supplier Diversity Commitment Statement

IndyGo, a staunch Supplier Diversity advocate, is dedicated to the stewardship of our financial resources by ensuring that our bidding opportunities are inclusive and transparent. Our Supplier Diversity Program is comprised of both a Disadvantaged Business Enterprise (DBE) program, and an "XBE" program. The collective term used for Minority-Owned Business Enterprises (MBE), Woman-Owned Business Enterprises (WBE), Veteran-Owned Business Enterprises (VBE) and Disability-Owned Business Enterprises (DOBE).

The mission of our Supplier Diversity Program is to create a level playing field on which DBEs and XBEs can compete fairly for contracts and subcontracts related to construction, procurement, and professional services. In addition, our mission is to build relationships and maximize procurement opportunities for DBEs and XBEs, while strengthening and reflecting the communities we serve.

IndyGo reconizes that a diverse and inclusive supply chain is essential to having a competitive pricing and meeting our strategic operational and procurement objectives. Building and maintaining a community of diverse supplies increases our opportunity to tap in a source of talent, new ideas, fresh presepectives, and gain access to additional solutions that respond to our organizational needs. Such collaboration helps IndyGo provide quality public transportation services to Marion County residents.

We actively seek to create meaningful partnerships with businesses through our outreach, networking and targeted communication activities. Procurement opportunites released through IndyGo will have defined participation goals that vendors seeking to do business with us will need to meet and/or exceed or make a Good Faith Effort (GFE) to do so. Very rarely will IndyGo have an opportunity with no goal(s). We encourage both certified and non-certified firms to participate in procurements as prime or subcontractors.

IndyGo is a recipient of federal funding, therefore we must comply with all regulations set forth in Code of Federal Regulations (CFR) Title 49 Part 26.

We encourage vendors to register with us on our website under Procurement to receive ntofications of all business opporunities and future networking events. Vendor Registration - IndyGo.

Currenly we accept the following certifications for projects:

- The Indiana Department of Transportation (INDOT) – DBE Certification.
- The City of Indianapolis Office of Minority and Women Business Development – "XBE" certifications.
- The Indiana Department of Administration (IDOA) – "XBE" Certifications.

Inez P. Evans
President/CEO
Indianapolis Public Transportation Corporation

Chelci R. Hunter
Diversity Officer/DBELO
Indianapolis Public Transportation Corporation

PASSION & PURPOSE

+

GOALS & REASONING

=

COMMITMENT & CONSISTENCY

IndyGo SM

CERTIFICATIONS ACCEPTED

= DBE Certifications.

= MBE, WBE, VBE, and DOBE Certifications.

= MBE, WBE, and VBE Certifications.

SUPPLIER DIVERSITY

Chelci Hunter
DBELO/Senior Supplier Diversity Officer

Kevin McDuffie
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Supplier Diversity
Rental Car Outreach

Tuesday, April 27, 2021

THANK YOU!